## R = M = M

## The Cost of a Hotel Panic Button System

An in-depth look into the real cost of a panic button...

broken down to you by REVLAB so you can be better prepared on your future investment

#### $R \equiv V L \Lambda B$

## Cheat Sheet

So You Can Make the Most Educated Decision on Choosing a Panic Button System for Your Hotel

Having only been relevant for the past few years, Panic Button Systems have become widely known for their high price tags. Some going for as high as \$50,000 for a 100-200 room hotel!

What most people don't know is that current municipal law does not require hotels to buy direct from hotel suppliers as you would think. Purchasing from a third party company saves a hotel thousands per year. Many independent tech. companies across the country have developed Panic Button Systems for much less than their mainstream competitors.

## $R \equiv VL$

## Where your money goes...

#### INSTALLATION

| Initial Costs/Fee |

- System cost
- Installation day fee
- Floor Mapping Fee

#### **MAINTENANCE**

Replacement & Repair Cost/Fees

- Panic Button Replacement
- Panic Button Repairs
- Beacon Replacement
- Battery Service
- Software Updates
- Software Support

#### RECURRING MONTHLY

Licensing Costs/Fees

- Software License
- Cellular Service
- Backend System Upkeep

### R = VLMB

## Price Breakdown

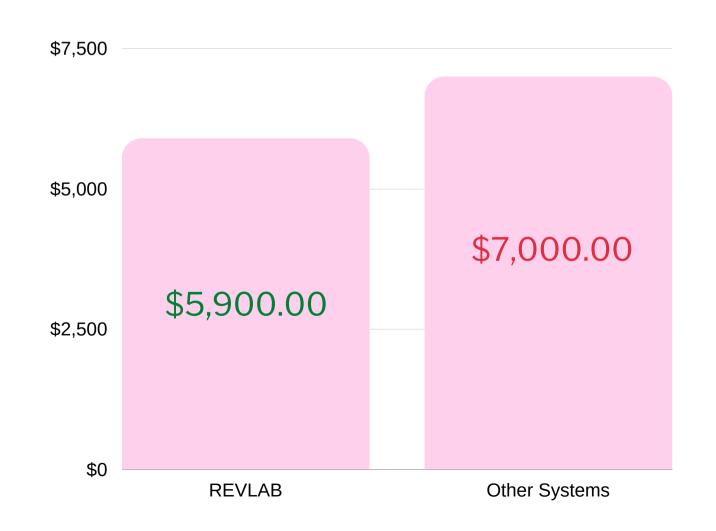
Over Time

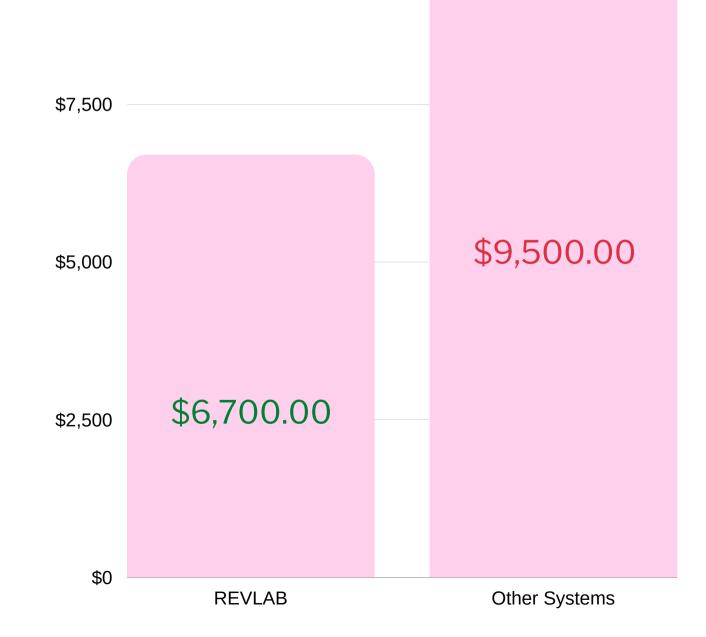
for a 75 room hotel

Costs After 12 Month

\$10,000







## REVLAB

# Industry Average Non-Monetary Costs

Besides the cost of a system, there are various other non-monetary costs that come into play when purchasing a Hotel Panic Button System. Most hotels are not aware of the typical time-wasting unseen costs most companies fail to mention until after the purchase.



~1-2 weeks



#### $R = VL\Lambda B$

#### Our Goal

#### **ADVANTAGE 2**

Our Panic Button Systems are simple and effective, saving time for you and your staff!

#### **ADVANTAGE 1**

Our Panic Button Systems are proven, based on market data averages, to cost over 30% less than our competition!

#### **ADVANTAGE 3**

Our company was founded on the foundation of your success. We pride ourselves on helping hotel owners and management save time and money while having a modern, reliable, and intuitive system at the most affordable prices anywhere on the market.

In the end, we are here to save you time and money on a system that works!